

# 28th Annual Real Estate Conference

Saturday, March 10, 2018

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Course material is now provided electronically.  
Hard copy material available for an additional fee.

Registration begins: 8:30 a.m.

Program begins: 9:00 a.m.

Location: Buffalo Niagara Marriott

1340 Millersport Highway  
Amherst, NY

4.0 CLE credits: 1.0 Ethics, 1.5 Areas of Professional Practice, 1.5 Skills

- 8:30 a.m. **Registration and Continental Breakfast**
- 9:00 a.m. **Welcome & Introduction**  
Nicole E. Fenz, Esq., *Law Office of Gary Schaff, Chair, Real Property Law Committee*
- 9:05 a.m. **Introduction from New County Clerk/Changes/Updates**  
Michael P. Kearns, *Erie County Clerk's Office*
- 9:15 a.m. **Contract Changes**  
Nancy W. Saia, Esq., *Law Offices of Nancy W. Saia*
- 9:40 a.m. **Ethical Considerations for Real Property Attorneys**  
Margaret C. Callanan, Esq., *NYS Attorney Grievance Committee*
- 10:30 a.m. **Break**
- 10:45 a.m. **Transferring Primary Residences Six Ways – Pros & Cons**  
Glenn J. Speller, Esq., Dennis J. Speller, P.C.
- 11:10 a.m. **Hot Button Commercial Issues/Problems**  
Richard DiGiacomo, Esq., *Nesper, Ferber, DiGiacomo, Johnson & Grimm, LLP*
- 12:00 p.m. **KeyBank Mortgage: Topic TBA**  
Michael Florczak, *VP/Senior Mortgage Consultant, Buffalo, KeyBank Mortgage*
- 12:25 p.m. **NYSBA Case Law Updates**  
David C. Mineo, Esq., *Law Office of David C. Mineo*
- 12:50 p.m. **Q&A**
- 1:00 p.m. **Adjourn**

The Erie Institute of Law has been certified by the New York State Continuing Legal Education Board as an accredited provider of continuing legal education in the state of New York. Tuition assistance available. Send your request in writing. Cancellation Policy: If you are unable to attend a seminar for which you have already registered, call the CLE department at 852-8687. For a full refund, notice of your cancellation must be received 48 hours in advance of a program. Cancellations received less than 48 hours in advance are subject to a \$10 administrative fee. Registrants who are pre-registered and fail to attend will receive course materials in lieu of a refund.

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Please detach this registration form and retain the description portion for your records. Registration confirmation is e-mailed prior to the program date.

BAEC MEMBER  NON-MEMBER

**Registration Fee (includes hard copy material):**

BAEC Member: \$120  Non-Member: \$160

Paralegal: \$70

**Go Paperless (electronic delivery of material):**

BAEC Member: \$90  Non-Member: \$130

Paralegal: \$50

*If choosing the paperless option, be sure to include your email address for delivery of material.*

NOTE: Walk-In Registrants add \$5.

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**Mail or Fax to:**

Erie Institute of Law, 438 Main Street, Sixth Floor, Buffalo, New York 14202, (716) 852-8687, Fax (716) 852-7641