

## **Solo Practitioner Conference**

Wednesday, October 24, 2018 | 9:00 a.m. – 5:00 p.m.

Bar Association of Erie County | Buffalo

7.0 CLE credits: 4.0 Areas of Professional Practice, 2.0 Ethics, 1.0  
Diversity, Inclusion and Elimination of Bias

8:30 a.m.	<b>Registration</b>
9:00 a.m. – 9:10 a.m.	<b>Welcome and Introduction</b> Dennis J. Bischof, Esq.
9:10 a.m. - 10:00 a.m.	<b>Top 10 Reasons To Go Solo</b> Stuart Shapiro, Esq.
10:00 a.m. - 10:50 a.m.	<b>Business Planning and Development</b> Clifford R. Ennico, Esq.
10:50 a.m. – 11:00 a.m.	<b>Break</b>
11:00 a.m. – 11:50 a.m.	<b>Risk Management</b> Dennis R. McCoy, Esq.
11:50 a.m. – 1:00 p.m.	<b>Lunch break</b>
1:00 p.m. – 1:40 p.m.	<b>Appeals</b> Hon. Eugene Pigott
1:40 p.m. – 2:30 p.m.	<b>Marketing and Time Management</b> Clifford R. Ennico, Esq.
2:30 p.m. – 2:40 p.m.	<b>Break</b>
2:40 pm. – 3:30 p.m.	<b>Networking, Diversity, and Inclusion</b> Anna Marie Richmond, Esq. Rafael Gomez, Esq.
3:30 p.m. – 4:20 p.m.	<b>Responding to the Attorney Grievance Committee</b> Roderick Quebral, Esq.
4:20 p.m. – 5:10 p.m.	<b>Technology, Automation, Case Management Software</b> David Britton
5:10 p.m.	<b>Adjournment</b>

Register at [www.nysba.org](http://www.nysba.org)